

## **General Agencies**

FOR THE WEEK ENDING

Combined Health/Life

May 14, 2017

Platinum Producers (\$30,000 - \$50,000)	Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Lemar, Mike	Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$99,106	43
Ahlbum, Donna M.  The Ahlbum Insurance Group, Inc.  \$32,043  Gold Producers (\$10,000 - \$30,000)  Stevens, Ray Stevens & Associates Insurance Agency, Inc. \$28,732 Sachs, Kerry Secure Retirement Solutions, Inc. \$23,965 Americilife \$23,961 Ahlbum, Tim Health Coverage Solutions Rosati, Iisa Rosati, Iisa Rosati Insurance Agency \$20,439 Barta, Devin M. Barta Insurance Agency \$19,763 Graham, Christopher N., CLU Graham Financial Group, Inc. \$17,066 Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$15,420 Hatton, Catherine E. Long Island Insurance Solutions \$15,306 Borosak, William J. Jr. Secure Financial Group, ILC \$14,921 Shackelford, Edward L. The Assurance Group, Inc. \$14,688  Silver Producers (\$5,000 - \$10,000)  Mednick, Scott E. Professional Insurance Systems of Florida \$9,928 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$7,769 James M. Gray, Inc. Aberman, Howard S. Balep, Paul B. Balep Insurance Agency \$6,995 Balep, Paul B. Balep Insurance Agency \$6,880 Fingeret, Benjamin W. Fingeret Insurance Agency \$6,880 Fingeret, Benjamin W. Fingeret Insurance Agency \$6,492 Valery, Albert L. Valery Insurance Agency \$6,432 Zion, Joseph S. Zion Insurance Agency \$6,432 Zion, Joseph S. Zion Insurance Agency \$6,6410 Primack, Neil E. Primack Insurance Agency \$5,644 Rodriguez, Carmen A. Landers-Stein & Associates \$5,518	Platinum Producers (\$30,000 - \$50,000)			
Stevens, Ray	Lemar, Mike	Sunshine State Agency	\$42,849	29
Stevens, Ray Stevens & Associates Insurance Agency, Inc. \$28,732 Sachs, Kerry Secure Retirement Solutions, Inc. \$23,965 AmeriLife Ahlbum, Tim Health Coverage Solutions \$22,952 Rosati, Lisa Rosati, Lisa Rosati Insurance Agency \$20,439 Barta, Devin M. Barta Insurance Agency \$19,763 Graham, Christopher N., CLU Graham Financial Group, Inc. \$17,066 Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$15,420 Hatton, Catherine E. Long Island Insurance Solutions \$15,306 Borosak, William J. Jr. Secure Financial Group, LLC \$14,921 Shackelford, Edward L. The Assurance Group, Inc. \$14,688  Silver Producers (\$5,000 - \$10,000)  Mednick, Scott E. Professional Insurance Systems of Florida \$9,928 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$7,769 James M. Gray, Inc. \$7,769 James M. Gray, Inc. \$7,426 Aberman, Howard S. Balep, Paul B. Balep Insurance Agency \$6,995 Balep, Paul B. Balep Insurance Agency \$6,880 Fingeret, Benjamin W. Fingeret Insurance Agency \$6,432 Valery, Albert L. Valery Insurance Agency \$6,432 Valery, Albert L. Valery Insurance Agency \$6,432 Valery, Albert L. Valery Insurance Agency \$6,642 Valery, Insurance Agency \$6,642 Schwartz, Scott J. Insurance Protection Services \$5,644 Rodriguez, Carmen A. Landers-Stein & Associates \$5,518	Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$32,043	10
Sachs, Kerry Secure Retirement Solutions, Inc. \$23,965 AmeriLife \$23,951 Ahlbum, Tim Health Coverage Solutions \$22,952 Rosati, Lisa Rosati Insurance Agency \$20,439 Barta, Devin M. Barta Insurance Agency \$19,763 Graham, Christopher N., CLU Graham Financial Group, Inc. \$17,066 Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance Solutions \$15,306 Borosak, William J. Jr. Secure Financial Group, Inc. \$14,921 Shackelford, Edward L. The Assurance Group, Inc. \$14,688  Silver Producers (\$5,000 - \$10,000)  Mednick, Scott E. Professional Insurance Systems of Florida \$9,928 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$7,769 James M. Gray, Inc. \$7,769 James M. Gray, Inc. Aberman, Howard S. Aberman Insurance Agency \$6,995 Balep, Paul B. Balep Insurance Agency \$6,880 Fingeret, Benjamin W. Fingeret Insurance Agency \$6,492 Valery, Albert L. Valery Insurance Agency \$6,492 Valery, Albert L. Sinch Insurance Agency \$6,492 Valery, Albert L. Sin	Gold Producers (\$10,000 - \$30,000)			
AmeriLife \$23,951 Ahlbum, Tim Health Coverage Solutions \$22,952 Rosati, Lisa Rosati Insurance Agency \$20,439 Barta, Devin M. Barta Insurance Agency \$19,763 Graham, Christopher N., CLU Graham Financial Group, Inc. \$17,066 Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$15,420 Hatton, Catherine E. Long Island Insurance Solutions \$15,306 Borosak, William J. Jr. Secure Financial Group, LLC \$14,921 Shackelford, Edward L. The Assurance Group, Inc. \$14,688  Silver Producers (\$5,000 - \$10,000)  Mednick, Scott E. Professional Insurance Systems of Florida \$9,928 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$9,393 Senior Insurance Marketing, Inc. \$7,769 James M. Gray, Inc. \$7,426 Aberman, Howard S. Aberman Insurance Agency \$6,995 Balep, Paul B. Balep Insurance Agency \$6,880 Fingeret, Benjamin W. Maisonet Insurance Agency \$6,880 Fingeret, Benjamin W. Maisonet, Joseph Maisonet Insurance Agency \$6,492 Valery, Albert L. Valery Insurance Agency \$6,432 Zion, Joseph S. Zion Insurance Agency \$6,410 Primack, Neil E. Primack Insurance Agency \$6,276 Schwartz, Scott J. Insurance Forection Services \$5,688 American Eagle Consultants, Inc.	Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$28,732	6
Ahlbum, Tim Health Coverage Solutions \$22,952 Rosati, Lisa Rosati Insurance Agency \$20,439 Barta, Devin M. Barta Insurance Agency \$19,763 Graham, Christopher N., CLU Graham Financial Group, Inc. \$17,066 Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$15,420 Hatton, Catherine E. Long Island Insurance Solutions \$15,306 Borosak, William J. Jr. Secure Financial Group, LLC \$14,921 Shackelford, Edward L. The Assurance Group, Inc. \$14,688  Silver Producers (\$5,000 - \$10,000)  Mednick, Scott E. Professional Insurance Systems of Florida \$9,928 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$9,393 Senior Insurance Marketing, Inc. \$7,769 James M. Gray, Inc. Aberman Insurance Agency \$6,995 Balep, Paul B. Balep Insurance Agency \$6,880 Fingeret, Benjamin W. Fingeret Insurance Agency \$6,719 Maisonet, Joseph Maisonet Insurance Agency \$6,412 Valery, Albert L. Valery Insurance Agency \$6,432 Zion, Joseph S. Zion Insurance Agency \$6,410 Primack, Neil E. Primack Insurance Agency \$6,6410 Primack, Neil E. Primack Insurance Agency \$6,688 American Eagle Consultants, Inc.	Sachs, Kerry	Secure Retirement Solutions, Inc.	\$23,965	6
Rosati, Lisa Rosati Insurance Agency \$20,439 Barta, Devin M. Barta Insurance Agency \$19,763 Graham, Christopher N., CLU Graham Financial Group, Inc. \$17,066 Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$15,420 Hatton, Catherine E. Long Island Insurance Solutions \$15,306 Borosak, William J. Jr. Secure Financial Group, LLC \$14,921 Shackelford, Edward L. The Assurance Group, Inc. \$14,688  Silver Producers (\$5,000 - \$10,000)  Mednick, Scott E. Professional Insurance Systems of Florida \$9,928 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$9,393 Senior Insurance Marketing, Inc. \$7,769 James M. Gray, Inc. \$7,426 Aberman, Howard S. Aberman Insurance Agency \$6,995 Balep, Paul B. Balep Insurance Agency \$6,880 Fingeret, Benjamin W. Fingeret Insurance Agency \$6,719 Maisonet, Joseph Maisonet Insurance Agency \$6,410 Valery, Albert L. Valery Insurance Agency \$6,410 Primack, Neil E. Primack Insurance Potection Services \$5,688 American Eagle Consultants, Inc.  Landers-Stein & Associates \$5,518	AmeriLife		\$23,951	20
Barta, Devin M. Barta Insurance Agency \$19,763 Graham, Christopher N., CLU Graham Financial Group, Inc. \$17,066 Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$15,420 Hatton, Catherine E. Long Island Insurance Solutions \$15,306 Borosak, William J. Jr. Secure Financial Group, LLC \$14,921 Shackelford, Edward L. The Assurance Group, Inc. \$14,688  Silver Producers (\$5,000 - \$10,000)  Mednick, Scott E. Professional Insurance Systems of Florida \$9,928 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$9,393 Senior Insurance Marketing, Inc. James M. Gray, Inc. Aberman, Howard S. Balep, Paul B. Balep Insurance Agency \$6,995 Balep, Paul B. Fingeret, Benjamin W. Fingeret Insurance Agency \$6,880 Fingeret, Benjamin W. Fingeret Insurance Agency \$6,880 Fingeret, Benjamin W. Fingeret Insurance Agency \$6,492 Valery, Albert L. Valery Insurance Agency \$6,432 Zion, Joseph S. Zion Insurance Agency \$6,410 Primack, Neil E. Primack Insurance Agency \$6,276 Schwartz, Scott J. Insurance Protection Services \$5,688 American Eagle Consultants, Inc.  Landers-Stein & Associates \$5,518	Ahlbum, Tim	Health Coverage Solutions	\$22,952	4
Graham, Christopher N., CLU Sheldon, Paul, CLU, ChFC Paul Sheldon Insurance & Benefits Planning \$15,420 Hatton, Catherine E. Long Island Insurance Solutions \$15,306 Borosak, William J. Jr. Secure Financial Group, LLC \$14,921 Shackelford, Edward L. The Assurance Group, Inc. \$14,688  Silver Producers (\$5,000 - \$10,000)  Mednick, Scott E. Professional Insurance Systems of Florida \$9,928 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$9,393 Senior Insurance Marketing, Inc. James M. Gray, Inc. Aberman, Howard S. Balep, Paul B. Balep Insurance Agency Selapp, Paul B. Fingeret, Benjamin W. Fingeret Insurance Agency Sel,719 Maisonet, Joseph Maisonet, Joseph Maisonet, Joseph Maisonet, Joseph Maisonet, Maisonet Insurance Agency Sel,492 Valery, Albert L. Valery Insurance Agency Sel,410 Primack, Neil E. Primack Insurance Agency Sel,410 Primack, Neil E. Primack Insurance Agency Sel,410 Primack, Neil E. Primack Insurance Agency Sel,411 Rodriguez, Carmen A. Landers-Stein & Associates Stott J. Anders-Stein & Associates	Rosati, Lisa	Rosati Insurance Agency	\$20,439	4
Sheldon, Paul, CLU, ChFC Hatton, Catherine E. Long Island Insurance & Benefits Planning Stock, William J. Jr. Secure Financial Group, LLC Stackelford, Edward L. The Assurance Group, Inc. Silver Producers (\$5,000 - \$10,000)  Mednick, Scott E. Professional Insurance Systems of Florida Schroeder, Shawn Jack Schroeder & Associates, Inc. Stackelford, Inc. James M. Gray, Inc. Aberman, Howard S. Balep, Paul B. Fingeret, Benjamin W. Maisonet, Joseph Maisonet, Joseph Maisonet, Insurance Agency Valery, Albert L. Valery Insurance Agency Valery, Albert L. Valery Insurance Agency Schall E. Silver Producers (\$5,000 - \$10,000)  Mednick, Scott E. Professional Insurance Systems of Florida Sp. 928 Schroeder & Associates, Inc. Sp. 9393 Schroeder & Associates Sp. 9393 Schroeder & Associates Sp. 9393 Schroeder & Associates Sp. 948 Schroeder & Associates Sp. 948 Schroeder & Associates Sp. 948 Sp. 94 Sp.	Barta, Devin M.	Barta Insurance Agency	\$19,763	8
Hatton, Catherine E.  Borosak, William J. Jr.  Secure Financial Group, LLC  \$14,921  Shackelford, Edward L.  The Assurance Group, Inc.  \$14,688  Silver Producers (\$5,000 - \$10,000)  Mednick, Scott E.  Professional Insurance Systems of Florida  \$9,928  Schroeder, Shawn  Jack Schroeder & Associates, Inc.  \$7,769  James M. Gray, Inc.  Aberman, Howard S.  Balep, Paul B.  Fingeret, Benjamin W.  Fingeret, Benjamin W.  Maisonet, Joseph  Maisonet, Joseph  Maisonet, Joseph  Maisonet, Joseph  Maisonet, Joseph  Maisonet, Joseph S.  Zion, Joseph S.  Zion Insurance Agency  \$6,432  Zion, Joseph S.  Zion Insurance Agency  \$6,276  Schwartz, Scott J.  American Eagle Consultants, Inc.  Landers-Stein & Associates  \$5,518	Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$17,066	6
Borosak, William J. Jr. Secure Financial Group, LLC \$14,921 Shackelford, Edward L. The Assurance Group, Inc. \$14,688  Silver Producers (\$5,000 - \$10,000)  Mednick, Scott E. Professional Insurance Systems of Florida \$9,928 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$9,393 Senior Insurance Marketing, Inc. \$7,769 James M. Gray, Inc. \$7,426 Aberman, Howard S. Aberman Insurance Agency \$6,995 Balep, Paul B. Balep Insurance Agency \$6,880 Fingeret, Benjamin W. Fingeret Insurance Agency \$6,719 Maisonet, Joseph Maisonet Insurance Agency \$6,492 Valery, Albert L. Valery Insurance Agency \$6,492 Valery, Albert L. Valery Insurance Agency \$6,410 Primack, Neil E. Primack Insurance Agency \$6,276 Schwartz, Scott J. Insurance Protection Services \$5,688 American Eagle Consultants, Inc. \$5,614 Rodriguez, Carmen A. Landers-Stein & Associates	Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$15,420	1
Silver Producers (\$5,000 - \$10,000)  Mednick, Scott E. Professional Insurance Systems of Florida \$9,928 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$9,393 Senior Insurance Marketing, Inc. \$7,769 James M. Gray, Inc. \$7,426 Aberman, Howard S. Aberman Insurance Agency \$6,995 Balep, Paul B. Balep Insurance Agency \$6,880 Fingeret, Benjamin W. Fingeret Insurance Agency \$6,719 Maisonet, Joseph Maisonet Insurance Agency \$6,492 Valery, Albert L. Valery Insurance Agency \$6,432 Zion, Joseph S. Zion Insurance Agency \$6,410 Primack, Neil E. Primack Insurance Agency \$5,688 American Eagle Consultants, Inc. \$5,614 Rodriguez, Carmen A. Landers-Stein & Associates \$5,518	Hatton, Catherine E.	Long Island Insurance Solutions	\$15,306	18
Silver Producers (\$5,000 - \$10,000)  Mednick, Scott E. Professional Insurance Systems of Florida \$9,928 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$9,393 Senior Insurance Marketing, Inc. \$7,769 James M. Gray, Inc. \$7,426 Aberman, Howard S. Aberman Insurance Agency \$6,995 Balep, Paul B. Balep Insurance Agency \$6,880 Fingeret, Benjamin W. Fingeret Insurance Agency \$6,719 Maisonet, Joseph Maisonet Insurance Agency \$6,492 Valery, Albert L. Valery Insurance Agency \$6,432 Zion, Joseph S. Zion Insurance Agency \$6,410 Primack, Neil E. Primack Insurance Agency \$6,276 Schwartz, Scott J. Insurance Protection Services \$5,688 American Eagle Consultants, Inc. \$5,614 Rodriguez, Carmen A. Landers-Stein & Associates \$5,518	Borosak, William J. Jr.	Secure Financial Group, LLC	\$14,921	6
Mednick, Scott E. Professional Insurance Systems of Florida \$9,928 Schroeder, Shawn Jack Schroeder & Associates, Inc. \$9,393 Senior Insurance Marketing, Inc. \$7,769 James M. Gray, Inc. \$7,426 Aberman, Howard S. Aberman Insurance Agency \$6,995 Balep, Paul B. Balep Insurance Agency \$6,880 Fingeret, Benjamin W. Fingeret Insurance Agency \$6,719 Maisonet, Joseph Maisonet Insurance Agency \$6,492 Valery, Albert L. Valery Insurance Agency \$6,432 Zion, Joseph S. Zion Insurance Agency \$6,410 Primack, Neil E. Primack Insurance Agency \$6,276 Schwartz, Scott J. Insurance Protection Services \$5,688 American Eagle Consultants, Inc. \$5,614 Rodriguez, Carmen A. Landers-Stein & Associates	Shackelford, Edward L.	The Assurance Group, Inc.	\$14,688	5
Schroeder, Shawn Senior Insurance Marketing, Inc.  James M. Gray, Inc.  Aberman, Howard S.  Balep, Paul B.  Fingeret, Benjamin W.  Maisonet, Joseph Maisonet, Joseph Valery, Albert L.  Zion, Joseph S.  Zion Insurance Agency  Schwartz, Scott J.  American Eagle Consultants, Inc.  Jack Schroeder & Associates, Inc.  \$9,393  \$7,769  \$7,426  \$7,426  \$6,995  Balep, Paul B.  Balep Insurance Agency  \$6,880  Fingeret Insurance Agency  \$6,719  Maisonet, Joseph Maisonet, Joseph Maisonet Insurance Agency  \$6,492  Valery, Albert L.  Valery Insurance Agency  \$6,432  Zion, Joseph S.  Primack Insurance Agency  \$6,410  Primack, Neil E.  Insurance Protection Services  \$5,688  American Eagle Consultants, Inc.  Landers-Stein & Associates  \$5,518	Silver Producers (\$5,000 - \$10,000)			
Senior Insurance Marketing, Inc.  James M. Gray, Inc.  Aberman, Howard S.  Balep, Paul B.  Balep Insurance Agency  \$6,880  Fingeret, Benjamin W.  Maisonet, Joseph  Maisonet, Joseph  Maisonet Insurance Agency  \$6,492  Valery, Albert L.  Valery Insurance Agency  \$6,432  Zion, Joseph S.  Zion Insurance Agency  \$6,410  Primack, Neil E.  Primack, Neil E.  Primack Insurance Agency  \$5,688  American Eagle Consultants, Inc.  Landers-Stein & Associates  \$5,518	Mednick, Scott E.	Professional Insurance Systems of Florida	\$9,928	10
James M. Gray, Inc.  Aberman, Howard S.  Balep, Paul B.  Fingeret, Benjamin W.  Maisonet, Joseph  Maisonet, Joseph  Valery, Albert L.  Zion, Joseph S.  Primack, Neil E.  Schwartz, Scott J.  American Eagle Consultants, Inc.  Joseph S.  Aberman Insurance Agency  Aberman Insurance Agency  Fingeret Insurance Agency  Maisonet Insurance Agency  Schya Schwartz, Scott J.  Insurance Agency  Schwartz, Scott J.  Landers-Stein & Associates  St,426  Aberman Insurance Agency  \$6,432  Zion, Insurance Agency  \$6,410  Primack, Neil E.  \$5,688  American Eagle Consultants, Inc.  \$5,614  Rodriguez, Carmen A.  Landers-Stein & Associates	Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$9,393	5
Aberman, Howard S.Aberman Insurance Agency\$6,995Balep, Paul B.Balep Insurance Agency\$6,880Fingeret, Benjamin W.Fingeret Insurance Agency\$6,719Maisonet, JosephMaisonet Insurance Agency\$6,492Valery, Albert L.Valery Insurance Agency\$6,432Zion, Joseph S.Zion Insurance Agency\$6,410Primack, Neil E.Primack Insurance Agency\$6,276Schwartz, Scott J.Insurance Protection Services\$5,688American Eagle Consultants, Inc.\$5,614Rodriguez, Carmen A.Landers-Stein & Associates\$5,518	Senior Insurance Marketing, Inc.		\$7,769	3
Balep, Paul B.Balep Insurance Agency\$6,880Fingeret, Benjamin W.Fingeret Insurance Agency\$6,719Maisonet, JosephMaisonet Insurance Agency\$6,492Valery, Albert L.Valery Insurance Agency\$6,432Zion, Joseph S.Zion Insurance Agency\$6,410Primack, Neil E.Primack Insurance Agency\$6,276Schwartz, Scott J.Insurance Protection Services\$5,688American Eagle Consultants, Inc.\$5,614Rodriguez, Carmen A.Landers-Stein & Associates\$5,518	James M. Gray, Inc.		\$7,426	2
Fingeret, Benjamin W.Fingeret Insurance Agency\$6,719Maisonet, JosephMaisonet Insurance Agency\$6,492Valery, Albert L.Valery Insurance Agency\$6,432Zion, Joseph S.Zion Insurance Agency\$6,410Primack, Neil E.Primack Insurance Agency\$6,276Schwartz, Scott J.Insurance Protection Services\$5,688American Eagle Consultants, Inc.\$5,614Rodriguez, Carmen A.Landers-Stein & Associates\$5,518	Aberman, Howard S.	Aberman Insurance Agency	\$6,995	1
Maisonet, Joseph Maisonet Insurance Agency Valery, Albert L. Valery Insurance Agency Se,432 Valery Insurance Agency Se,410 Primack, Neil E. Primack Insurance Agency Se,276 Schwartz, Scott J. Insurance Protection Services American Eagle Consultants, Inc. Valery Insurance Agency Se,432 Valery Insurance Agency Se,6430 Valery Insurance Agency Se,6410 Valery Insurance Agency Se,6430 Valery Insurance Agency Se,6410 Valery Insurance Agency Se,6430 Valery Insurance Agency Se,6410 Valery Insurance Agency Se,6410 Valery Insurance Agency Se,6410 Valery Insurance Agency Se,6420 Valery Insurance Agency Se,6430 Valery Insurance Agency Se,6410 Valery Insurance Agency Se,6410 Valery Insurance Agency Se,6410 Valery Insurance Agency Se,6420 Valery Insurance Agency Valery In	Balep, Paul B.	Balep Insurance Agency	\$6,880	1
Valery, Albert L.Valery Insurance Agency\$6,432Zion, Joseph S.Zion Insurance Agency\$6,410Primack, Neil E.Primack Insurance Agency\$6,276Schwartz, Scott J.Insurance Protection Services\$5,688American Eagle Consultants, Inc.\$5,614Rodriguez, Carmen A.Landers-Stein & Associates\$5,518	Fingeret, Benjamin W.	Fingeret Insurance Agency	\$6,719	2
Zion, Joseph S.Zion Insurance Agency\$6,410Primack, Neil E.Primack Insurance Agency\$6,276Schwartz, Scott J.Insurance Protection Services\$5,688American Eagle Consultants, Inc.\$5,614Rodriguez, Carmen A.Landers-Stein & Associates\$5,518	Maisonet, Joseph	Maisonet Insurance Agency	\$6,492	2
Primack, Neil E.Primack Insurance Agency\$6,276Schwartz, Scott J.Insurance Protection Services\$5,688American Eagle Consultants, Inc.\$5,614Rodriguez, Carmen A.Landers-Stein & Associates\$5,518	Valery, Albert L.	Valery Insurance Agency	\$6,432	2
Schwartz, Scott J.Insurance Protection Services\$5,688American Eagle Consultants, Inc.\$5,614Rodriguez, Carmen A.Landers-Stein & Associates\$5,518	Zion, Joseph S.	Zion Insurance Agency	\$6,410	1
American Eagle Consultants, Inc. \$5,614 Rodriguez, Carmen A. Landers-Stein & Associates \$5,518	Primack, Neil E.	Primack Insurance Agency	\$6,276	2
Rodriguez, Carmen A. Landers-Stein & Associates \$5,518	Schwartz, Scott J.	Insurance Protection Services	\$5,688	1
Rodriguez, Carmen A. Landers-Stein & Associates \$5,518	American Eagle Consultants, Inc.		\$5,614	4
W. H I. B. L M.	Rodriguez, Carmen A.	Landers-Stein & Associates	\$5,518	2
wrodiewski, Robert M. Palm Cove Insurance Solutions \$5,279	Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$5,279	2







## **General Agencies**

FOR THE WEEK ENDING

Combined Health/Life Bronze Producers (\$2,500 - \$5,000) May 14, 2017

Richard, Paul Daley, Michael A.	Richard Insurance Agency	¢4.007	
•		\$4,667	3
	Daley Insurance Agency	\$4,565	1
Lobdell, Deborah H.	Lobdell Insurance Agency	\$4,236	1
Ottovegio, Xiomara	Ottovegio Insurance Agency	\$4,188	2
Edwards, Jackson IV	Edwards Insurance Agency	\$4,140	2
Wohl, Gregory	Wohl Insurance Agency	\$3,995	1
Olguin, Loren A.	Olguin Insurance Agency	\$3,984	1
Smith, Robert J.	New World Associates, Inc.	\$3,888	1
Schuler, James F.	Consumer Group Services, Inc.	\$3,887	1
Kelsey, Steven D.	Kelsey Insurance Agency	\$3,839	2
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$3,780	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$3,780	1
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$3,672	2
Chacon, Cesar	The Insurance Hub	\$3,650	3
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$3,647	1
Reilly, Frank A.J.	Reilly Insurance Agency	\$3,647	1
Clark, John W.	Senior Solutions Insurance Agency	\$3,612	2
McCollum, Belinda L.	McCollum Insurance Agency	\$3,499	1
Bonaventure, Michel	Bonaventure Insurance Agency	\$3,372	1
Longo, Wendy L.	Longo Insurance Agency	\$3,359	1
Schroader, Darry B.	Schroader Insurance Agency	\$3,300	2
Green, Laurie A.	Green Insurance Agency	\$3,276	1
Saro-Posillico, Bryan	Saro-Posillico Insurance Agency	\$3,276	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$3,240	1
Elite Insurance Partners, LLC		\$3,228	1
Cleveland, Keith E.	Cleveland Insurance Agency	\$3,216	1
Gurdak, Kevin	Gurdak Insurance Agency	\$3,191	1
Plotnikoff, Michael J.	Plotnikoff Insurance Agency	\$3,191	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$3,179	1
Heller, Mark	Heller Insurance Agency	\$3,143	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$3,140	6
Cohen, Sheila G.	Cohen Insurance Agency	\$3,108	1
Henry, Keith M.	Bateman, Gordon & Sands, Inc.	\$3,107	1
Iwill Advisors, Inc.		\$3,096	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,092	6
Bowes, Rick	Bowes Insurance Agency	\$3,084	1
Holmquist, James A.	Holmquist Insurance Agency	\$3,084	1
Duryea, Don B.	Duryea Insurance Agency	\$3,072	2
Maisto, Stephen	Senior Health Solutions	\$3,072	3
Turner, James R.	Turner Insurance Agency	\$3,024	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$2,927	1
Dover, Kevin	Dover Insurance Agency	\$2,916	2
Barrowman, Jeffrey A.	Barrowman Insurance Agency	\$2,844	1
Carran, John S.	Carran Insurance Agency	\$2,844	1
Fatseas, Stefan J.	Fatseas Insurance Agency	\$2,844	1
Mann, Harvey S.	Mann Insurance Agency	\$2,844	1
Shaw, Tim	Shaw Insurance Agency	\$2,784	1
Lapides, Jo E.	Lapides Insurance Agency	\$2,759	1
Rushing, Robbie D.	Rushing Insurance Agency	\$2,759	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$2,688	1
Collins, Robert D.	Collins Insurance Agency	\$2,688	1
Edoo, Sooroojnee	Edoo Insurance Agency	\$2,688	1
Pollier, Robert L. Jr.	Senior Management Services	\$2,688	1
Applegate, Fred W. III	Applegate Insurance Agency	\$2,676	1



## **Writing Agents**

FOR THE WEEK ENDING

Combined Health/Life

May 14, 2017

Stevens, Ray	\$18,691	Sheldon, Paul, CLU, ChFC	\$15,420
Ahlbum, Tim	\$16,040		
Gold Producers (\$10,000 - \$15,000)			
Sachs, Kerry	\$14,149	Rosati, Lisa	\$10,383
Silver Producers (\$5,000 - \$10,000)			
Aberman, Howard S.	\$6,995	Schwartz, Scott J.	\$5,688
Balep, Paul B.	\$6,880	Ahlbum, Jon	\$5,519
Brown, Matthew	\$6,480	Pearson, Lisha	\$5,160
Zion, Joseph S.	\$6,410	Zarins, Ivars	\$5,004
Taddei, Theodore R. Jr.	\$5,724		
Bronze Producers (\$2,500 - \$5,000)			
Dega, Brigett L.	\$4,728	Spink, Chad D.	\$3,732
Gethers, Julie	\$4,656	Burns, Ronald J.	\$3,694
Daley, Michael A.	\$4,565	Bullard, Janet C.	\$3,647
Gratzon, Peter	\$4,440	Deross, William P.	\$3,647
Kempler, Gary S.	\$4,428	Jacobs, Douglas M.	\$3,647
Chard, Dani L.	\$4,415	McCollum, Belinda L.	\$3,499
Simon, Julie	\$4,236	Mangini, Nicholas L.	\$3,384
Graham, Christopher C.	\$4,235	Bonaventure, Michel	\$3,372
Gumora, Helene	\$4,068	Fingeret, Benjamin W.	\$3,359
Borosak, William J. Jr.	\$3,996	Michaelson, Robert P.	\$3,359
Vanhoesen, Curtis	\$3,995	Moore, Daniel	\$3,300
Olguin, Loren A.	\$3,984	Green, Laurie A.	\$3,276
Litwin, Charlene E.	\$3,900	Ottovegio, Xiomara	\$3,276
Smith, Robert J.	\$3,888	Saro-Posillico, Bryan	\$3,276
Hackmeier, Jeff D.	\$3,887	Stevens, Carl R.	\$3,276
Dibisceglie, Darrin J.	\$3,816	MacOviak, Robert T.	\$3,272
Mankamyer, Mary	\$3,784	Edwards, Jackson IV	\$3,240
Nordstrom, Timothy W.	\$3,780	Ortez, Philip B. Jr.	\$3,240
Wiedersum, Bryan F.	\$3,780	Haass, David	\$3,228
Bahlkow, Valerie J.	\$3,772	Cleveland, Keith E.	\$3,216
Dewalt, Geri B.	\$3,768	Gurdak, Kevin	\$3,192



## Writing Agents FOR THE WEEK ENDING

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Combined Health/Life			May 14, 2017
Plotnikoff, Michael J.	\$3,191	Graham, Christopher N., CLU	\$2,844
Raskin, Ellen E.	\$3,191	Hanes, Darlene M.	\$2,844
Becker, Gary S.	\$3,179	Jaffe, Joseph A.	\$2,844
Heller, Mark	\$3,143	Lucas, Richard	\$2,844
Aarons, Neill	\$3,108	Murphy, Stacy	\$2,844
Cohen, Sheila G.	\$3,108	Oblaczynski, William J.	\$2,844
Dillow, David S.	\$3,108	Rubin, Edward B.	\$2,844
Willis, Rochelle	\$3,108	Greenstein, Bruce	\$2,784
Henry, Keith M.	\$3,107	Casey, Jason C.	\$2,759
Clatsoff, Deborah A.	\$3,096	Lapides, Jo E.	\$2,759
Fontaine, David	\$3,096	Edoo, Sooroojnee	\$2,688
Bowes, Rick	\$3,084	Friedman, Michael D.	\$2,688
Holmquist, James A.	\$3,084	McElroy, Douglas H.	\$2,688
Turner, James R.	\$3,024	Pollier, Robert L. Jr.	\$2,688
Douglas, Bonnie R.	\$2,927	Applegate, Fred W. III	\$2,676
Kelsey, Steven D.	\$2,927	Johnson, Devin P.	\$2,676
Zum Tobel, Marc	\$2,927	Marciano, Daniel K.	\$2,676
Simpkins, Mark A.	\$2,882	McKnight, Robert J.	\$2,676
Barrowman, Jeffrey A.	\$2,844	Woodard, Michael A.	\$2,676
Blake, Karla	\$2,844	Valery, Douglas M.	\$2,664
Bowling, Mindie N.	\$2,844	Cordle, Trudy C.	\$2,592