



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

May 14, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$99,106	43
Platinum Producers (\$30,000 - \$50,000)			
Lemar, Mike	Sunshine State Agency	\$42,849	29
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$32,043	10
Gold Producers (\$10,000 - \$30,000)			
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$28,732	6
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$23,965	6
AmeriLife		\$23,951	20
Ahlbum, Tim	Health Coverage Solutions	\$22,952	4
Rosati, Lisa	Rosati Insurance Agency	\$20,439	4
Barta, Devin M.	Barta Insurance Agency	\$19,763	8
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$17,066	6
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$15,420	1
Hatton, Catherine E.	Long Island Insurance Solutions	\$15,306	18
Borosak, William J. Jr.	Secure Financial Group, LLC	\$14,921	6
Shackelford, Edward L.	The Assurance Group, Inc.	\$14,688	5
Silver Producers (\$5,000 - \$10,000)			
Mednick, Scott E.	Professional Insurance Systems of Florida	\$9,928	10
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$9,393	5
Senior Insurance Marketing, Inc.		\$7,769	3
James M. Gray, Inc.		\$7,426	2
Aberman, Howard S.	Aberman Insurance Agency	\$6,995	1
Balep, Paul B.	Balep Insurance Agency	\$6,880	1
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$6,719	2
Maisonet, Joseph	Maisonet Insurance Agency	\$6,492	2
Valery, Albert L.	Valery Insurance Agency	\$6,432	2
Zion, Joseph S.	Zion Insurance Agency	\$6,410	1
Primack, Neil E.	Primack Insurance Agency	\$6,276	2
Schwartz, Scott J.	Insurance Protection Services	\$5,688	1
American Eagle Consultants, Inc.		\$5,614	4
Rodriguez, Carmen A.	Landers-Stein & Associates	\$5,518	2
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$5,279	2

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Bronze Producers (\$2,500 - \$5,000)

Centerstone Insurance & Financial Svcs.		\$4,716	2
Richard, Paul	Richard Insurance Agency	\$4,667	3
Daley, Michael A.	Daley Insurance Agency	\$4,565	1
Lobdell, Deborah H.	Lobdell Insurance Agency	\$4,236	1
Ottovegio, Xiomara	Ottovegio Insurance Agency	\$4,188	2
Edwards, Jackson IV	Edwards Insurance Agency	\$4,140	2
Wohl, Gregory	Wohl Insurance Agency	\$3,995	1
Olguin, Loren A.	Olguin Insurance Agency	\$3,984	1
Smith, Robert J.	New World Associates, Inc.	\$3,888	1
Schuler, James F.	Consumer Group Services, Inc.	\$3,887	1
Kelsey, Steven D.	Kelsey Insurance Agency	\$3,839	2
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$3,780	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$3,780	1
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$3,672	2
Chacon, Cesar	The Insurance Hub	\$3,650	3
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$3,647	1
Reilly, Frank A.J.	Reilly Insurance Agency	\$3,647	1
Clark, John W.	Senior Solutions Insurance Agency	\$3,612	2
McCollum, Belinda L.	McCollum Insurance Agency	\$3,499	1
Bonaventure, Michel	Bonaventure Insurance Agency	\$3,372	1
Longo, Wendy L.	Longo Insurance Agency	\$3,359	1
Schroader, Darry B.	Schroader Insurance Agency	\$3,300	2
Green, Laurie A.	Green Insurance Agency	\$3,276	1
Saro-Posillico, Bryan	Saro-Posillico Insurance Agency	\$3,276	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$3,240	1
Elite Insurance Partners, LLC		\$3,228	1
Cleveland, Keith E.	Cleveland Insurance Agency	\$3,216	1
Gurdak, Kevin	Gurdak Insurance Agency	\$3,191	1
Plotnikoff, Michael J.	Plotnikoff Insurance Agency	\$3,191	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$3,179	1
Heller, Mark	Heller Insurance Agency	\$3,143	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$3,140	6
Cohen, Sheila G.	Cohen Insurance Agency	\$3,108	1
Henry, Keith M.	Bateman, Gordon & Sands, Inc.	\$3,107	1
Iwill Advisors, Inc.		\$3,096	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,092	6
Bowes, Rick	Bowes Insurance Agency	\$3,084	1
Holmquist, James A.	Holmquist Insurance Agency	\$3,084	1
Duryea, Don B.	Duryea Insurance Agency	\$3,072	2
Maisto, Stephen	Senior Health Solutions	\$3,072	3
Turner, James R.	Turner Insurance Agency	\$3,024	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$2,927	1
Dover, Kevin	Dover Insurance Agency	\$2,916	2
Barrowman, Jeffrey A.	Barrowman Insurance Agency	\$2,844	1
Carran, John S.	Carran Insurance Agency	\$2,844	1
Fatseas, Stefan J.	Fatseas Insurance Agency	\$2,844	1
Mann, Harvey S.	Mann Insurance Agency	\$2,844	1
Shaw, Tim	Shaw Insurance Agency	\$2,784	1
Lapides, Jo E.	Lapides Insurance Agency	\$2,759	1
Rushing, Robbie D.	Rushing Insurance Agency	\$2,759	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$2,688	1
Collins, Robert D.	Collins Insurance Agency	\$2,688	1
Edoo, Sooroojnee	Edoo Insurance Agency	\$2,688	1
Pollier, Robert L. Jr.	Senior Management Services	\$2,688	1
Applegate, Fred W. III	Applegate Insurance Agency	\$2,676	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

May 14, 2017

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Stevens, Ray	\$18,691	Sheldon, Paul, CLU, ChFC	\$15,420
Ahlbum, Tim	\$16,040		

Gold Producers (\$10,000 - \$15,000)

Sachs, Kerry	\$14,149	Rosati, Lisa	\$10,383
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Silver Producers (\$5,000 - \$10,000)

Aberman, Howard S.	\$6,995	Schwartz, Scott J.	\$5,688
Balep, Paul B.	\$6,880	Ahlbum, Jon	\$5,519
Brown, Matthew	\$6,480	Pearson, Lisha	\$5,160
Zion, Joseph S.	\$6,410	Zarins, Ivars	\$5,004
Taddei, Theodore R. Jr.	\$5,724		

Bronze Producers (\$2,500 - \$5,000)

Dega, Brigett L.	\$4,728	Spink, Chad D.	\$3,732
Gethers, Julie	\$4,656	Burns, Ronald J.	\$3,694
Daley, Michael A.	\$4,565	Bullard, Janet C.	\$3,647
Gratzon, Peter	\$4,440	Deross, William P.	\$3,647
Kempler, Gary S.	\$4,428	Jacobs, Douglas M.	\$3,647
Chard, Dani L.	\$4,415	McCollum, Belinda L.	\$3,499
Simon, Julie	\$4,236	Mangini, Nicholas L.	\$3,384
Graham, Christopher C.	\$4,235	Bonaventure, Michel	\$3,372
Gumora, Helene	\$4,068	Fingeret, Benjamin W.	\$3,359
Borosak, William J. Jr.	\$3,996	Michaelson, Robert P.	\$3,359
Vanhoesen, Curtis	\$3,995	Moore, Daniel	\$3,300
Olguin, Loren A.	\$3,984	Green, Laurie A.	\$3,276
Litwin, Charlene E.	\$3,900	Ottovogio, Xiomara	\$3,276
Smith, Robert J.	\$3,888	Saro-Posillico, Bryan	\$3,276
Hackmeier, Jeff D.	\$3,887	Stevens, Carl R.	\$3,276
Dibisceglie, Darrin J.	\$3,816	MacOviak, Robert T.	\$3,272
Mankamyer, Mary	\$3,784	Edwards, Jackson IV	\$3,240
Nordstrom, Timothy W.	\$3,780	Ortez, Philip B. Jr.	\$3,240
Wiedersum, Bryan F.	\$3,780	Haass, David	\$3,228
Bahlkow, Valerie J.	\$3,772	Cleveland, Keith E.	\$3,216
Dewalt, Geri B.	\$3,768	Gurdak, Kevin	\$3,191

Writing Agents

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Plotnikoff, Michael J.	\$3,191	Graham, Christopher N., CLU	\$2,844
Raskin, Ellen E.	\$3,191	Hanes, Darlene M.	\$2,844
Becker, Gary S.	\$3,179	Jaffe, Joseph A.	\$2,844
Heller, Mark	\$3,143	Lucas, Richard	\$2,844
Aarons, Neill	\$3,108	Murphy, Stacy	\$2,844
Cohen, Sheila G.	\$3,108	Oblaczynski, William J.	\$2,844
Dillow, David S.	\$3,108	Rubin, Edward B.	\$2,844
Willis, Rochelle	\$3,108	Greenstein, Bruce	\$2,784
Henry, Keith M.	\$3,107	Casey, Jason C.	\$2,759
Clatsoff, Deborah A.	\$3,096	Lapides, Jo E.	\$2,759
Fontaine, David	\$3,096	Edoo, Sooroojnee	\$2,688
Bowes, Rick	\$3,084	Friedman, Michael D.	\$2,688
Holmquist, James A.	\$3,084	McElroy, Douglas H.	\$2,688
Turner, James R.	\$3,024	Pollier, Robert L. Jr.	\$2,688
Douglas, Bonnie R.	\$2,927	Applegate, Fred W. III	\$2,676
Kelsey, Steven D.	\$2,927	Johnson, Devin P.	\$2,676
Zum Tobel, Marc	\$2,927	Marciano, Daniel K.	\$2,676
Simpkins, Mark A.	\$2,882	McKnight, Robert J.	\$2,676
Barrowman, Jeffrey A.	\$2,844	Woodard, Michael A.	\$2,676
Blake, Karla	\$2,844	Valery, Douglas M.	\$2,664
Bowling, Mindie N.	\$2,844	Cordle, Trudy C.	\$2,592